



Q1 and outlook 2022

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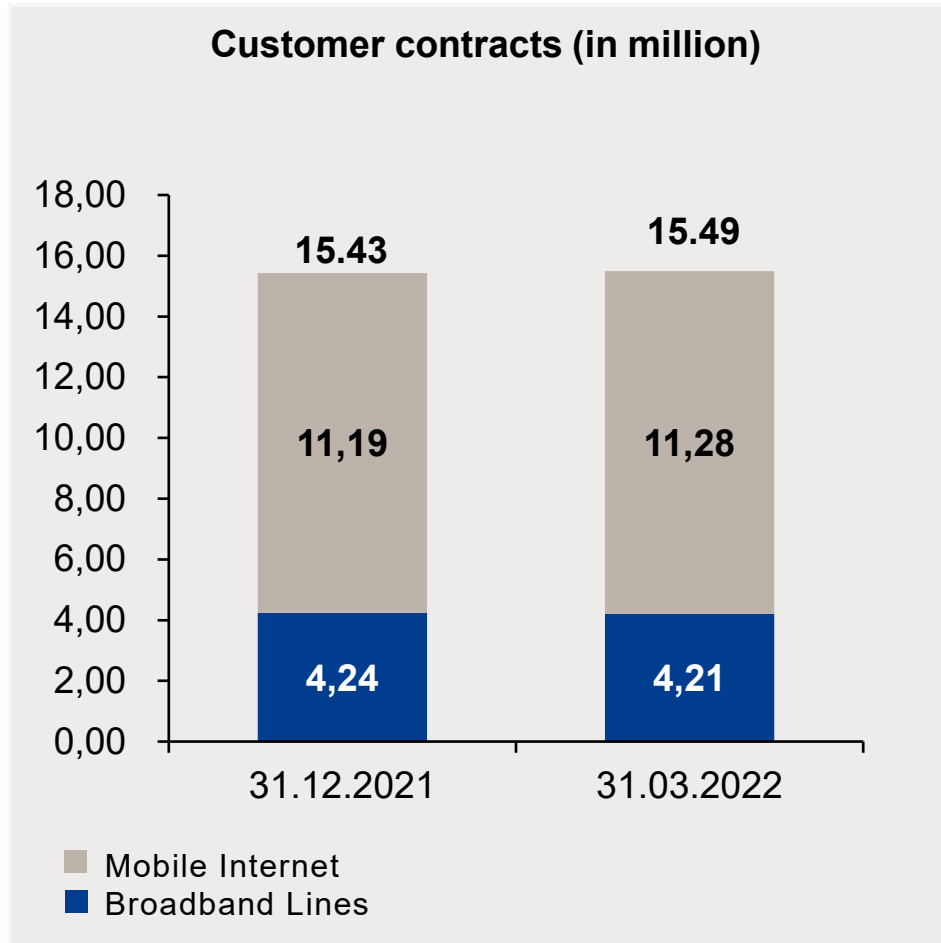
Company development Q1 2022

Status 1&1 mobile network

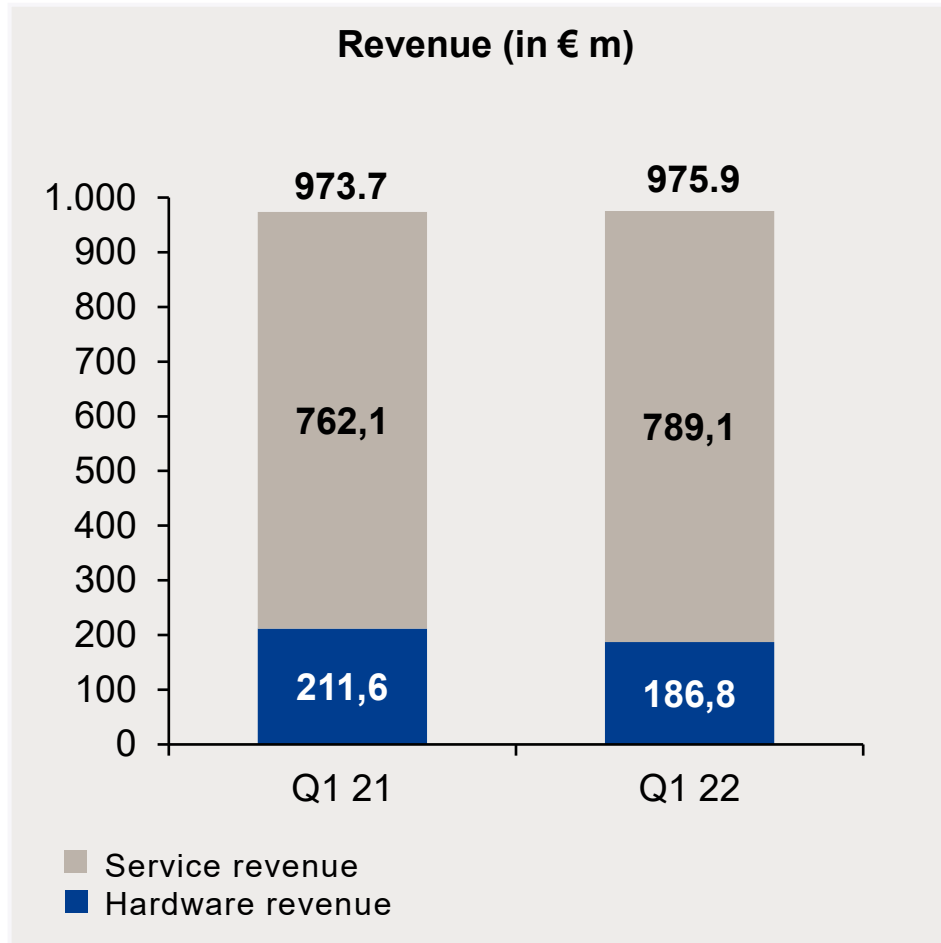
Financial key figures Q1 2022

Forecast

Company development Q1 2022

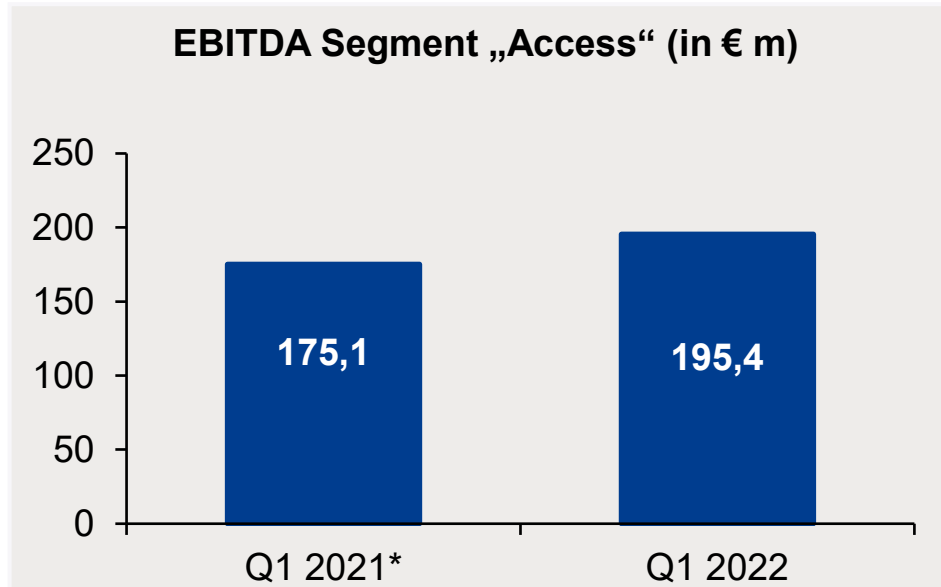


- 15.49m customer contracts (+ 0.06m)
 - 11.28m Mobile Internet (+ 0.09m)
 - 4.21m Broadband Lines (- 0.03m)
- Including the shift effects of around - 90,000 contracts due to the latest amendment to the Telecommunications Act (operational growth + 150,000 contracts)



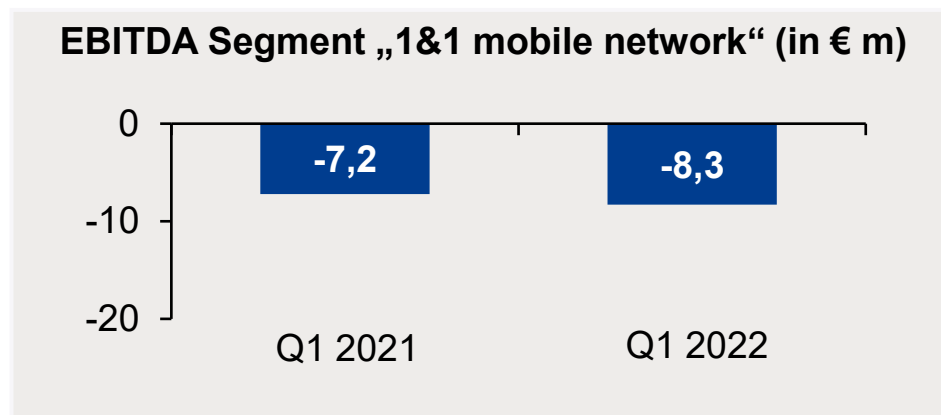
- €975.9m revenue (+ 0.2 %)
 - €789.1m service revenue (+ 3.5 %)
 - €186.8m other revenue (- 11.7 %)
especially smartphones

EBITDA by segments



Segment „Access“

- €195.4m EBITDA (+ 11.6 %)



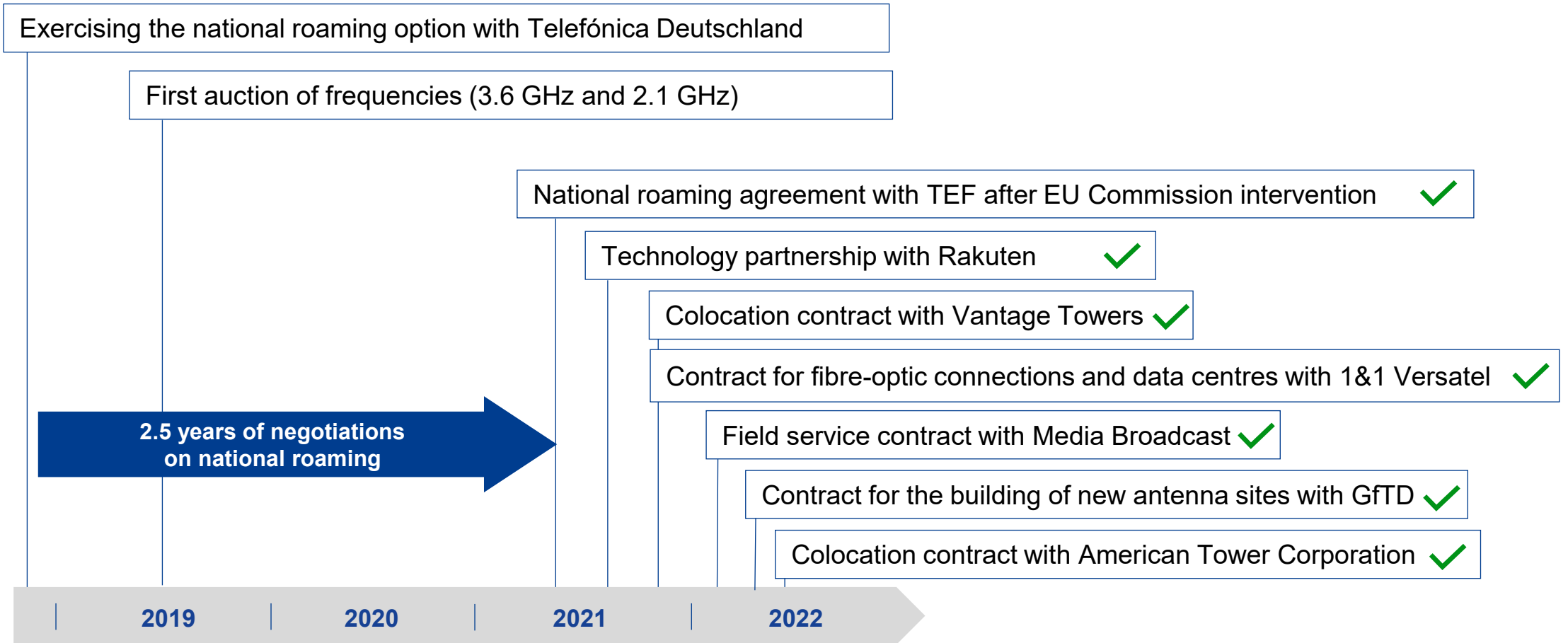
Segment „1&1 mobile network“

- - €8.3m EBITDA, due activities for 1&1 mobile network setup

* Q1 2021 excluding €34.4 million in non-period income due to retroactive price adjustment for MBA MVNO wholesale services.

Status 1&1 mobile network

State of Preparedness - 1 year after National Roaming Agreement



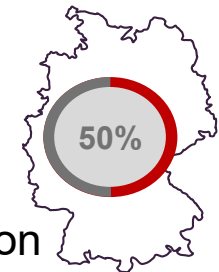
Operational within one year and early fulfilment of obligations

Next steps

Q3 2022	Connection to Internet nodes (approx. 40 public and private peerings) Friendly User Test in the Frankfurt/Main area
Q4 2022	Start of operations of approximately 140 regional edge data centers, 24 decentralized edge data centers and 2 core data centers and the first 1,000 antenna sites . First product: Fixed Wireless Access (FWA)
Q1 2023	Connection to national and international telecommunication networks
Q2 2023	National Roaming (Testing Phase)
Q3 2023	Operational start of all 4 core data centres. Full functionality of national roaming and marketing launch with simultaneous cessation of MVNO sales.



1&T will deploy the **first 1,000 5G sites** on schedule by the end of 2022, despite severely delayed negotiations on national roaming.



We want to complete the expansion commitment of **50 % of households by the end of 2030 much sooner** than that.

Key financial figures Q1 2022

Earnings Q1 2022 vs. Q1 2021



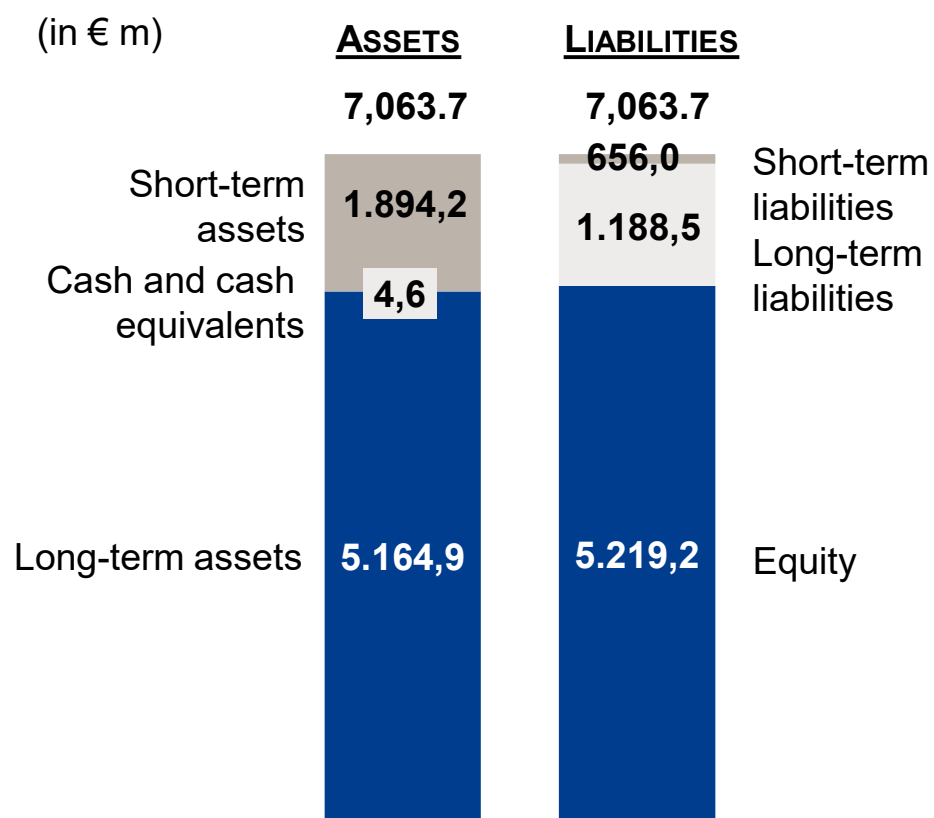
(in € m)	Q1 2021	Q1 2022	Change
Revenue	973.7	975.9	+ 0.2 %
Cost of Sales ⁽¹⁾	- 651.5	- 659.5	+ 1.2 %
Gross profits from turnover	322.2	316.4	- 1.8 %
Distribution costs	- 114.3	- 120.7	+ 5.6 %
Administration costs ⁽²⁾	- 31.5	- 30.8	- 2.2 %
Other operating income/expenses	4.1	5.6	+ 36.6 %
Impairments on receivables and contract assets	- 17.9	- 23.7	+ 32.4 %
Profit/loss from operating activities	162.6	146.8	- 9.7 %
Financial result	- 0.2	- 1.6	
Profit before taxes	162.4	145.2	- 10.6 %
Tax expense	- 48.7	- 43.6	- 10.5 %
Consolidated result	113.7	101.6	- 10.6 %

(1) Q1 2021 included €34.4 million reduction in cost of sales relating to other periods due to retroactive price adjustment for MBA MVNO preliminaries

(2) Incl - €8.3 million in expenses for preparations for the 1&1 mobile communications network (prior year: - €7.2 million).

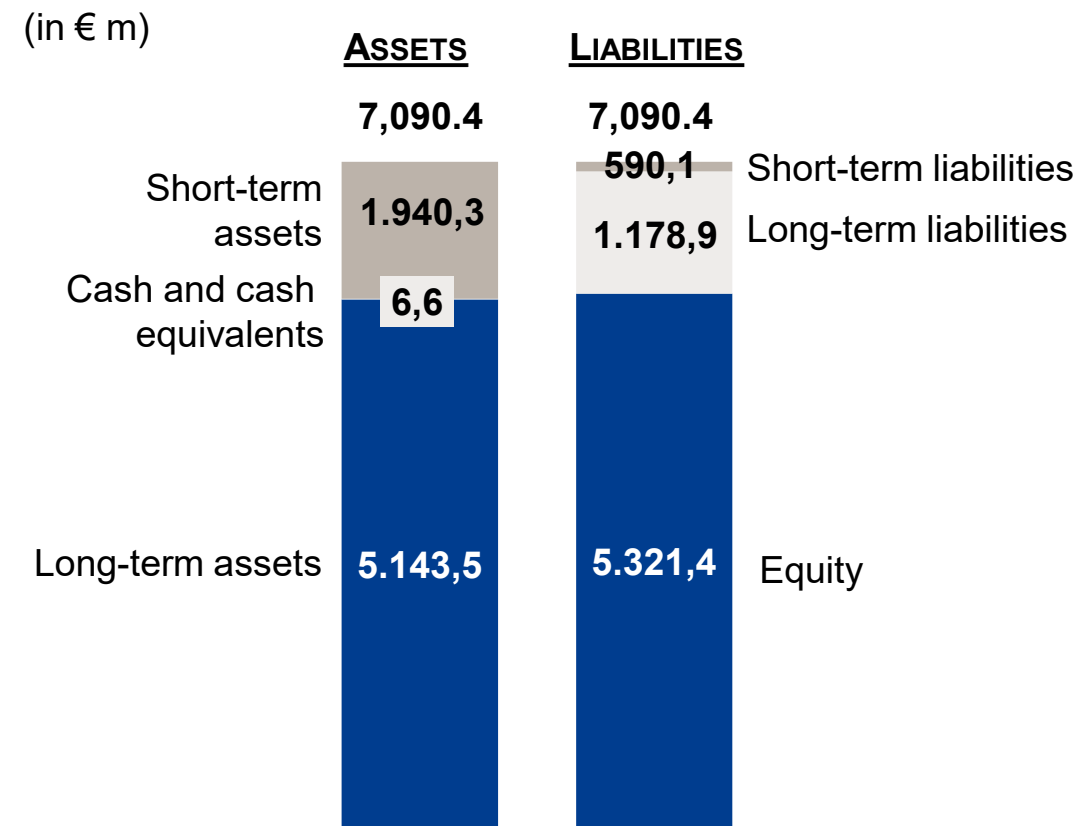
Balance sheet

31 December 2021



Equity Ratio 73,9 %

31 March 2022

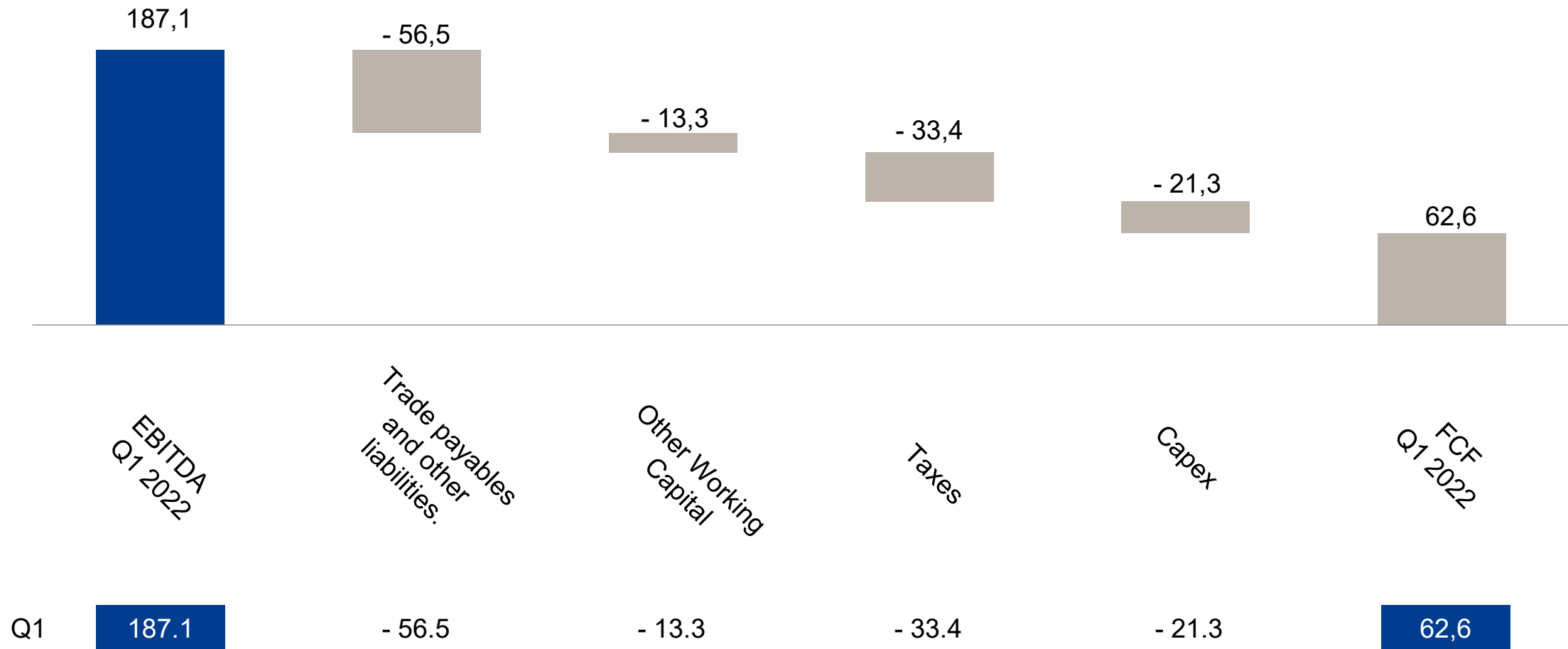


Equity Ratio 75.1 %

(in € m)	Q1 21	Q1 22	+/-	Comments
Net inflow of funds from operating activities	101.2	83.9	- 17.1 %	<ul style="list-style-type: none"> ▪ €138.1m Cash flow from operating activities ▪ - €1.6m Change Contract Assets and Liabilities ▪ - €19.7m Change in receivables from and liabilities to related companies ▪ + €14.0m Increase in income tax ▪ - €59.8m Change in trade/other receivables and trade/other payables ▪ + €11.0m Change in accrued expenses ▪ + €1.9m Increase of inventories
Cash flow from investment activities	- 95.8	- 77.4	- 19.2 %	<ul style="list-style-type: none"> ▪ - €21.3m Capex ▪ - €56.0m Investment of free cash with UTDI
Cash flow from financing activities	- 4.1	- 4.4	+ 7.3 %	<ul style="list-style-type: none"> ▪ - €4.4m Repayment of lease liabilities
Free cash flow ⁽¹⁾	97.6	62.6	- 35.9 %	

(1) Definition of free cash flow: free cash flow is calculated as the net payments from operating activities in continued operations (items disclosed in the capital flow statement) less investments in intangible and tangible assets plus payments from the disposal of intangible and tangible assets.

Bridge EBITDA to FCF (in €m)



Forecast 2022

- Service Revenue + €100 m to ca. €3.2 bn (2021: €3.1 bn)
- EBITDA on previous year's level (2021: €672 m)
 - Included in earnings forecast: ca. €70 m 1&1 network costs (2021: € 38 m)
- Operating subscriber growth ca. 650,000 (2021: 600,000)
 - Less shift effects due to recent amendment of TKG (ca.: - 200,000 contracts).
- Ca. €400 m Cash-Capex (2021: €37 m) mainly for 1&1 mobile network (antennas, computers and software)

Our success story
continues!

This presentation contains future-oriented statements and forecasts representing the current assessments of the management at 1&1 AG.

These assessments and statements are subject to changes and uncertain framework conditions that are for the most part difficult to predict and are beyond the control of 1&1 AG.

1&1 AG is not under any obligation to publish any information resulting in changes in framework conditions or to publish revised information.

1&1 AG

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