



H1 and outlook 2022

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Company development 2022

1&1 mobile network

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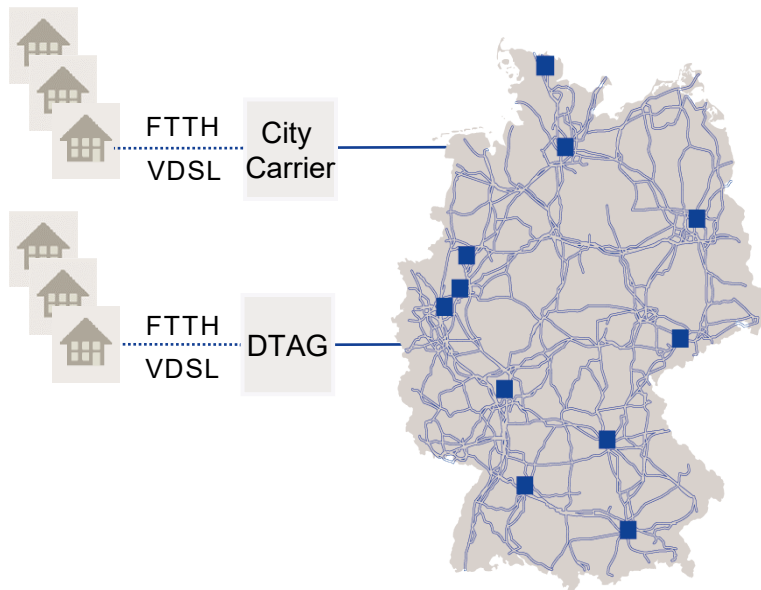
Financials H1 2022

Forecast FY 2022

Company development H1 2022

Product portfolio: Broadband connections

- Largest alternative DSL Provider serving 4.17 million broadband connections
- VDSL and FTTH complete package including voice, IP-TV-subscription from a single source via 1&1 Versatel, last mile via Deutsche Telekom and City Carriers
- Frequent wins in connect's landline test: 2020, 2017, 2015 (2nd place in 2022, 2021, 2018, 2016)



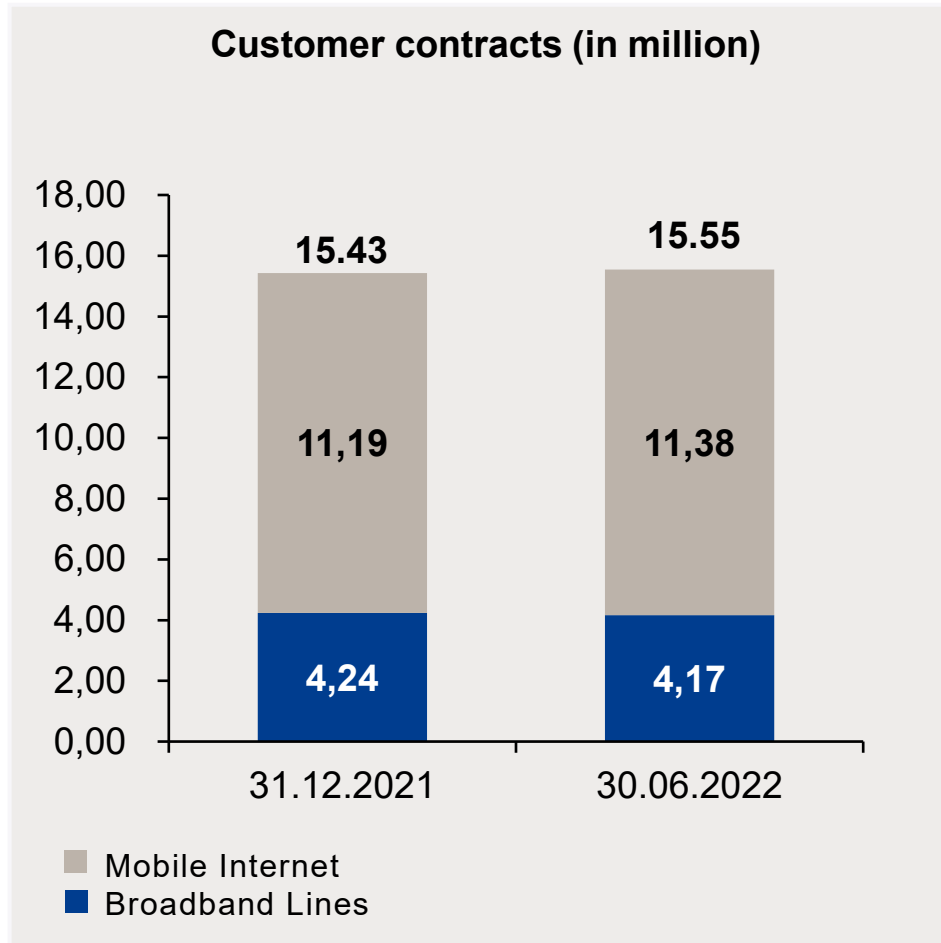
Product portfolio: Mobile

- Germany's leading MVNO with 11.38 million mobile services contracts
- Broad market coverage – Target group specific marketing approach
- High level of customer satisfaction

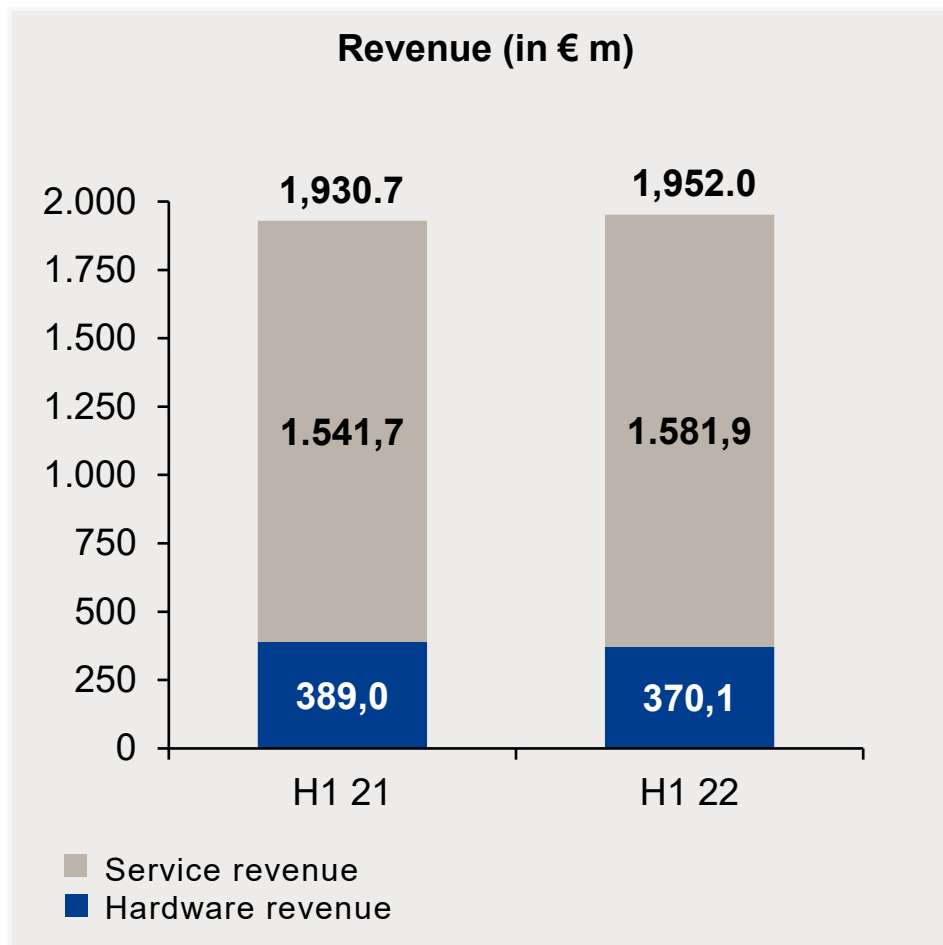


Primary brand	
Co brands	
Discount brands	

- Building a powerful 5G network
- Until network launch: MVNO with wholesale procurement from Telefónica and Vodafone

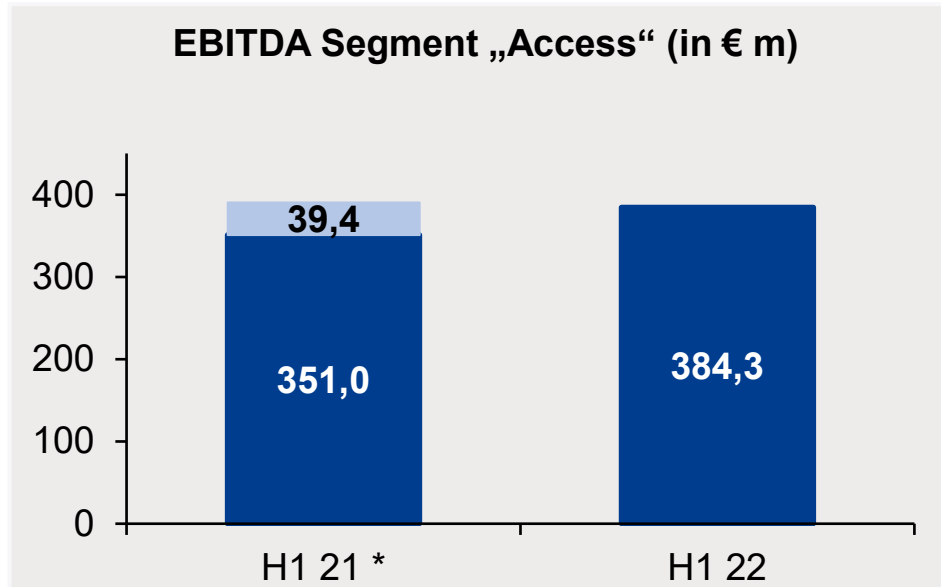


- 15.55m customer contracts (+ 0.12m)
 - 4.17m Broadband Lines (- 0.07m) thereof - 0.01m operational growth as well as - 0.06m due to the latest TKG amendment
 - 11.38m Mobile Internet (+ 0,19m) thereof + 0.30m operational growth as well as - 0.11m due to the latest TKG amendment



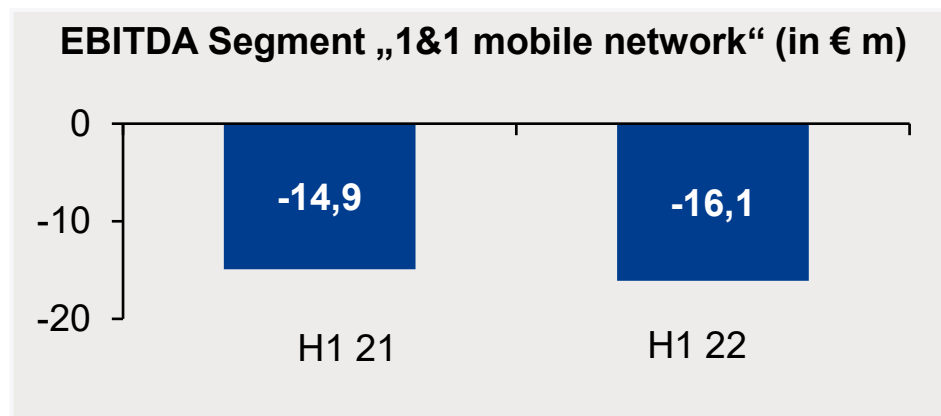
- €1,952.0m revenue (+ 1.1 %)
 - €1,581.9m service revenue (+ 2.6 %)
 - €370.1m other revenue
 - especially smartphones (- 4.9 %)

EBITDA by segments



Segment „Access“

- €384.3m EBITDA (+ 9.5 %*)



Segment „1&1 mobile network“

- - €16.1m EBITDA (- €1.2m expenses for building the mobile network)

* H1 2021 excluding €39.4 million in non-period income due to retroactive price adjustment for MBA MVNO wholesale services.

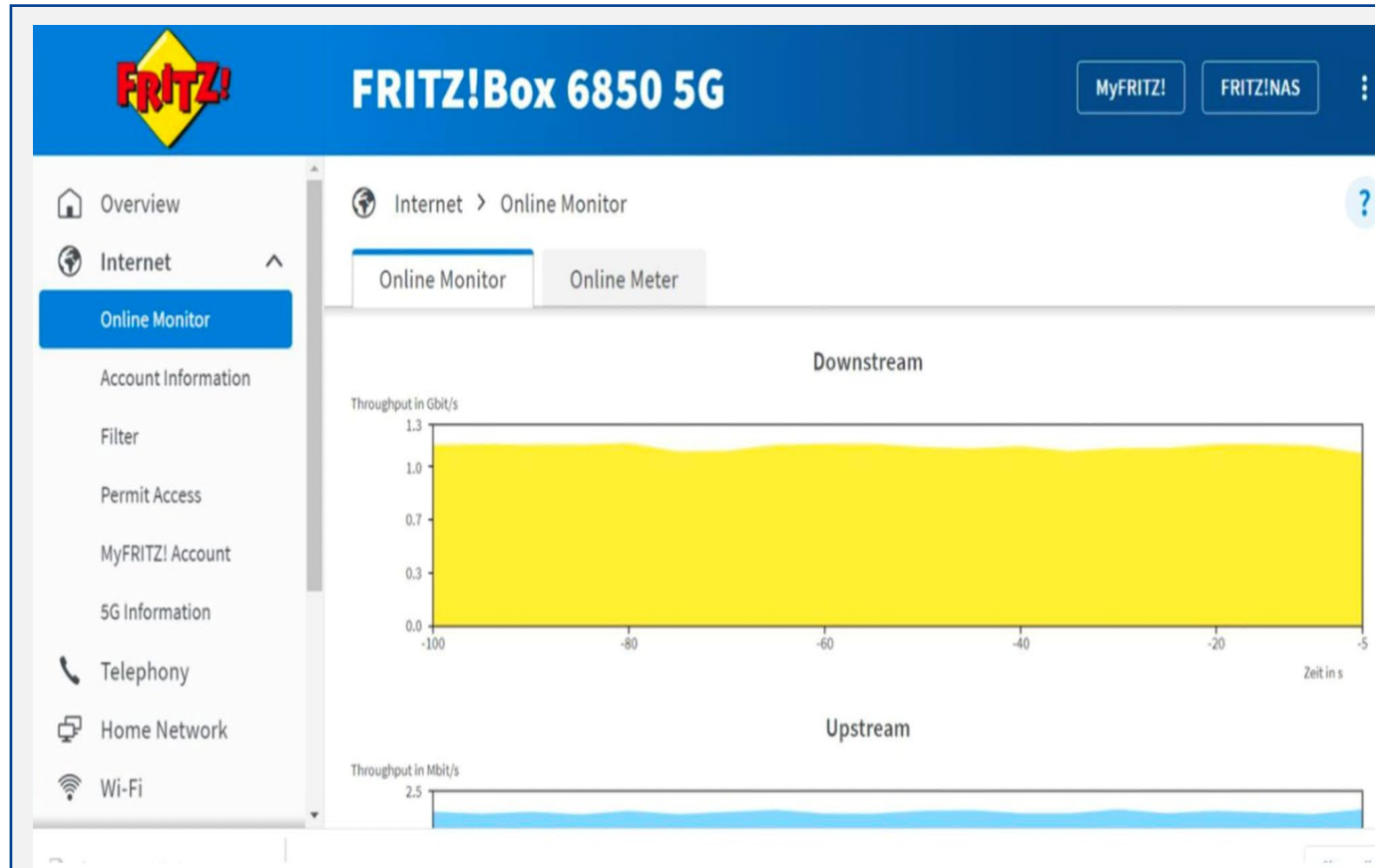
1&1 mobile network

First Friendly User Test for Fixed Wireless Access since July 22 (I)



➔ 3ms Latenz

First Friendly User Test for Fixed Wireless Access since July 22 (II)



➔ >1Gbit/s Bandbreite

First Friendly User Test for Fixed Wireless Access since July 22 (III)

FRITZ!Box 6850 5G

MyFRITZ! FRITZ!NAS

Internet > Online Monitor

Online Monitor Online Meter

FRITZ!Box keeps track of the time online and the amount of data transmitted. However, the meter only takes the data volume of the internet connection into account. If you use additional connections, for instance, for internet telephony or IPTV, their volume will not be included in the amount of data shown in the Online Meter. Keep in mind that the Online Meter may deviate slightly from the exact amount billed by your internet service provider.

	Online Time (hh:mm)	Data Volume (MB)			Connections
		Total	Sent	Received	
Today	24:00	8548354	19974	8528380	2
Yesterday	0:00	0	0	0	0
Current week	24:00	8548354	19974	8528380	2
Current month	24:00	8548354	19974	8528380	2
Previous month	0:00	0	0	0	0

➔ > 8 Terrabyte Download in 24h

Next steps

- Q3 2022
 - 36 public and private peerings
- Q4 2022
 - Start of operation of approx. 140 regional edge data centres, 24 decentralised edge data centres and 2 core data centres
 - First product: Fixed Wireless Access (FWA)
- Q1 2023
 - Connection to national Telecom networks
- Q2 2023
 - Connection to international Telecom networks
 - National Roaming test phase
- Q3 2023
 - Operational start of 4 core data centres
 - National roaming functionality – nationwide marketing launch
 - Discontinuation of MVNO sales
- Q4 2023
 - Start of migration of existing customers

Key financial figures H1 2022

Earnings H1 2022 vs. H1 2021



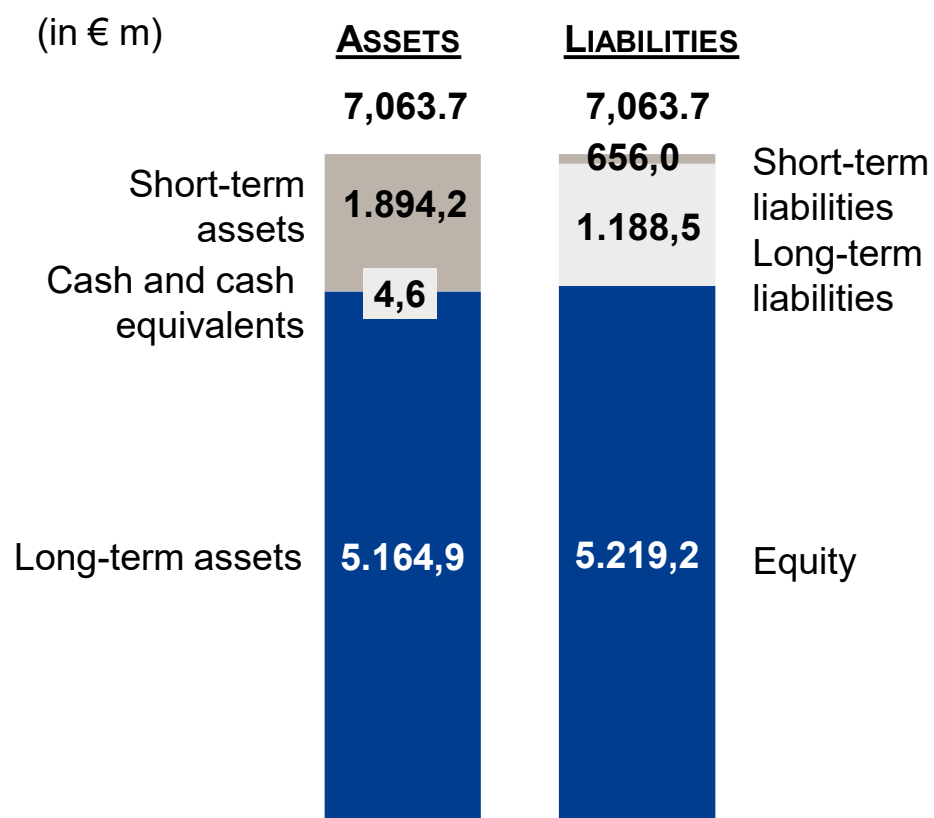
(in € m)	H1 2021	H1 2022	Change
Revenue	1,930.7	1,952.0	+ 1.1 %
Cost of Sales ⁽¹⁾	- 1,313.9	- 1,317.1	+ 0.2 %
Gross profits from turnover	616.8	634.9	+ 2.9 %
Distribution costs	- 235.2	- 248.8	+ 5.8 %
Administration costs ⁽²⁾	- 59.6	- 60.2	+ 1.0 %
Other operating income/expenses	8.7	11.0	+ 26.4 %
Impairments on receivables and contract assets	- 34.4	- 49.2	+ 43.0 %
Profit/loss from operating activities	296.3	287.7	- 2.9 %
Financial result	- 0.2	- 3.2	
Profit before taxes	296.1	284.5	- 3.9 %
Tax expense	- 88.9	- 85.6	- 3.7 %
Consolidated result	207.2	199.0	- 4.0 %

(1) H1 2021 included €39.4 million reduction in cost of sales relating to other periods due to retroactive price adjustment for MBA MVNO preliminaries

(2) Incl - €16.1 million in expenses for the construction of the 1&T mobile communications network (prior year: - €14.9 million).

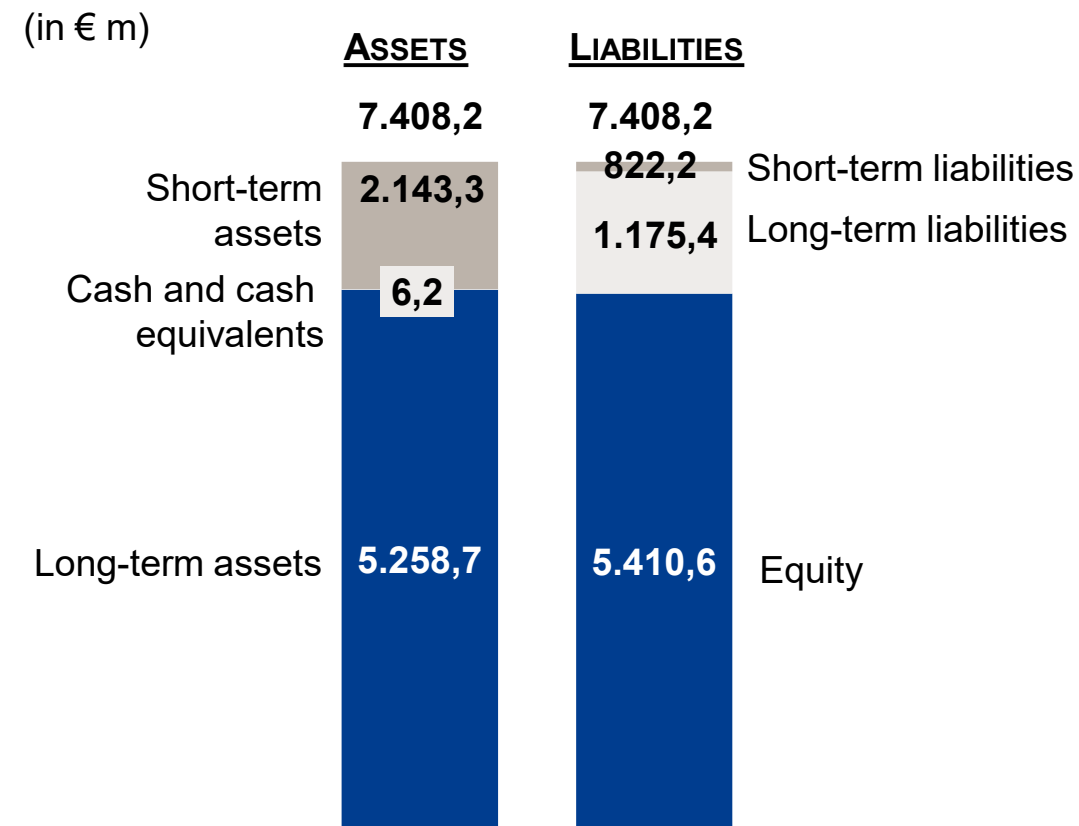
Balance sheet

31 December 2021



Equity Ratio 73.9 %

30 June 2022

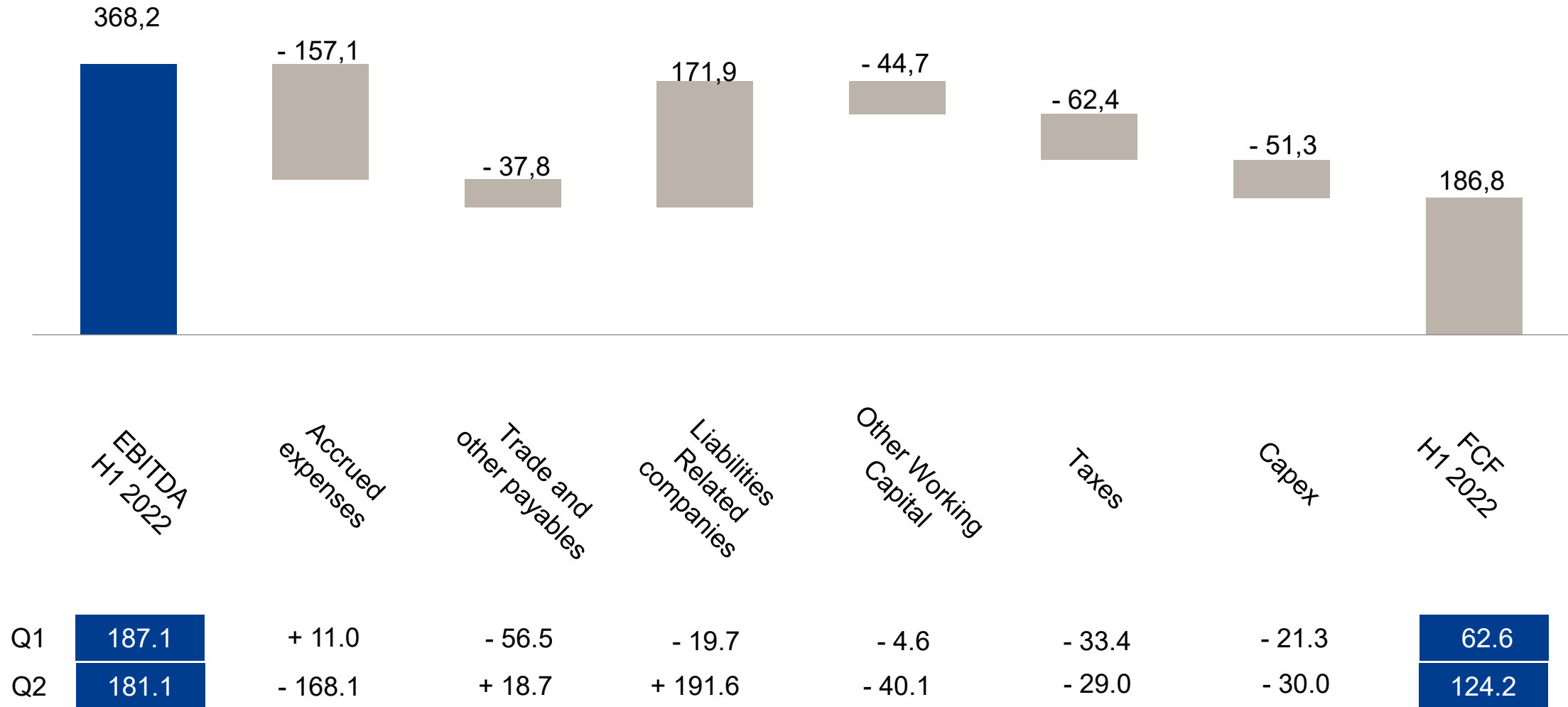


Equity Ratio 73.0 %

(in € m)	H1 21	H1 22	+/-	Comments
Net inflow of funds from operating activities	185.8	238.0	+ 28.1 %	<ul style="list-style-type: none"> ▪ €273.2m Cash flow from operating activities ▪ - €1.0m Change Contract Assets and Liabilities ▪ + €171.9m Change in receivables from and liabilities to related companies ▪ + €31.1m Increase in income tax ▪ - €61.6m Change in trade/other receivables and trade/other payables ▪ - €157.1m Change in accrued expenses ▪ - €18.3m Change of inventories
Cash flow from investment activities	- 168.4	- 220.4	+ 30.9 %	<ul style="list-style-type: none"> ▪ - €51.3m Capex ▪ - €169.0m Investment of free cash with UTDI
Cash flow from financing activities	- 15.3	- 16.1	+ 5.2 %	<ul style="list-style-type: none"> ▪ - €7.2m Repayment of lease liabilities ▪ - €8.8m dividend payment
Free cash flow ⁽¹⁾	177.6	186.8	+ 5.2 %	

(1) Definition of free cash flow: free cash flow is calculated as the net payments from operating activities in continued operations (items disclosed in the capital flow statement) less investments in intangible and tangible assets plus payments from the disposal of intangible and tangible assets.

Bridge EBITDA to FCF (in €m)



Forecast 2022

Forecast 2022 confirmed

- Service Revenue + €100 m to ca. €3.2 bn (2021: €3.1 bn)
- EBITDA on previous year's level (2021: €672 m)
 - Included in earnings forecast: ca. €70 m costs for building the mobile network (2021: € 38 m)
- Ca. 450,000 new contracts
 - Operating subscriber growth ca. 650,000 (2021: 600,00)
 - ca. - 200,000 contracts shift effect due to recent TKG amendment
- Ca. €400 m Cash-Capex (2021: €37 m) mainly for our mobile network (antennas, computers and software)

Our success story
continues!

This presentation contains future-oriented statements and forecasts representing the current assessments of the management at 1&1 AG.

These assessments and statements are subject to changes and uncertain framework conditions that are for the most part difficult to predict and are beyond the control of 1&1 AG.

1&1 AG is not under any obligation to publish any information resulting in changes in framework conditions or to publish revised information.

1&1 AG

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